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#### FACTORS INFLUENCING THE DECISION TO INVEST

#### Abstract

Making an investment decision is an important stage for investors, entrepreneurs and companies seeking to optimize their investment portfolios and achieve financial goals. This article examines the main factors influencing the investment decision-making process. In particular, the economic, financial, political and social aspects that can influence the decision to invest in certain assets or projects are highlighted. In addition, methods of analysis and assessment of risks associated with investments are discussed, as well as portfolio management strategies to minimize potential losses and maximize income. Ultimately, the article is intended to help readers better understand the key aspects of investment decision-making and make informed investment decisions taking into account current economic and financial conditions.

Making an investment decision is a complex process that requires careful analysis of many factors. The main factors influencing the investment decision can be divided into several categories. The first and perhaps the most important factor is the economic component. Economic indicators such as GDP growth, inflation, unemployment, interest rates, etc. have a direct impact on investment decisions. For example, high inflation can reduce the real value of investments, while stable GDP growth can create a favorable environment for investment.

Financial factors also play an important role. This includes evaluating the financial performance of a company or project, such as return on investment, debt level, profitability, etc. Investors usually tend to choose investments with high return potential and low financial risks.

Political factors can also have a significant impact on investment decisions. Instability of the political situation, changes in legislation or government policy may create additional risks for investors. Social factors such as demographics, education, culture, and public opinion can also influence investment decisions. For example, changes in consumer preferences or behavioral trends may create new investment opportunities in certain industries or companies. It is important to note that each investor has their own unique goals, preferences and level of risk, which can also influence investment decisions. However, understanding the main factors influencing investing is key to making informed and successful investment decisions.

*Keywords:* Investment, decision, factors, economic indicators, financial indicators, political situation, social aspects, risks, demographics, consumer preferences.

#### Introduction

Nowadays, making investment decisions is a key element for many individual and corporate investors, as well as for financial institutions and government agencies. It involves evaluating various factors that can influence the success of the investment process. The study and analysis of these factors are necessary steps to ensure effective management of the investment portfolio and achieve the desired financial results.

In the modern world, investment decisions are made in a rapidly changing economic and political environment, as well as under the influence of various social and technological factors. These factors can be diverse and include financial indicators such as profitability and return on investment, political stability, inflation, interest rates, as well as social and environmental aspects, consumer preferences, technological innovations, and others.

One of the main factors influencing investment decisions is the financial viability of the investor and his investment goals. Investors strive to achieve a certain level of profitability or minimize risks, depending on their investment goals. It is also important to take into account the personal financial capabilities and risk tolerance of each investor when making investment decisions.

In addition, political and economic stability are key factors that can have a significant impact on investment decisions. Unstable political situations or economic crises can create uncertainty and threats to investment activity, while a stable and favorable environment can help attract investment and stimulate economic growth.

Thus, making investment decisions is a complex and multifaceted process that requires careful analysis and consideration of various factors. This article will discuss the main factors influencing investment decision-making, as well as their relationship and impact on the final results of investment.

In today's investment environment, it is also important to take into account social and environmental aspects. The pursuit of sustainable development and social responsibility requires taking into account factors related to the impact of investment on society and the environment. Investors are increasingly paying attention to companies 'social and environmental programs, as well as their reputation and contribution to sustainable development.

In addition, technological innovation and digitalization are playing an increasingly important role in making investment decisions. The rapid development of technology creates new investment opportunities and changes the structure of markets. Investors should consider the potential of technological innovation and its impact on investment returns and risk.

Tax policy and the legal environment are also important factors influencing investment decisions. Tax incentives and incentives can increase the attractiveness of investments, while unstable or unfair tax policies, on the contrary, can scare off potential investors and negatively affect investment activity.

Thus, investment decisions depend on a variety of factors, including the investor's financial viability, investment objectives, political and economic stability, social and environmental aspects, technological innovation, tax policy, and the legal environment. Understanding and analyzing these factors allows investors to make informed and effective investment decisions, contributing to successful investment portfolio management and achieving the desired financial results.

In addition to the above factors, there are several other significant aspects that influence investment decisions. One of these factors is the macroeconomic environment. Investors pay attention to general trends in economic development, such as the level of inflation, unemployment, GDP growth, and other macroeconomic indicators. These factors can have a significant impact on investment results, so they are carefully analyzed before making decisions.

Another important aspect is the geopolitical situation. Investors take into account political stability and conflicts in the region, as well as international relations, as they can affect investment risks and returns. Unpredictable events, such as military conflicts or political crises, can cause instability in the market and lead to loss of capital.

Another important factor is the level of risk. Investors usually seek to diversify their portfolio to reduce the risk of losses. They choose investments with different levels of risk depending on their financial goals, time horizons, and investment strategies.

In addition, social trends and consumer preferences can also influence investment decisions. Investors take into account changes in consumer behavior and market trends when choosing investment properties. For example, a growing interest in green products may encourage more investment in renewable energy or green technologies.

In general, making investment decisions is a complex and multi-factorial process that requires analyzing a wide range of factors and assessing their impact on the potential return and risks of investments. Understanding and taking into account all these aspects allows investors to make informed decisions and achieve their investment goals.

## Methods and materials

To study the factors that influence investment decisions, we analyzed the available literature, including scientific articles, books, reports of analytical agencies, and statistical data. The main research methods were:

Literature review: Scientific and applied publications devoted to the topic of investment and factors influencing investment decisions were analyzed. This approach allowed us to systematize the available information and highlight key aspects of the influence of various factors on the investment decision-making process.

Qualitative research: Conduct interviews and surveys with experienced investors and financial analysts to identify their opinions and experience regarding the factors they consider most important in making investment decisions. This allowed us to get an expert assessment and evaluate the real practices and strategies of investors.

Statistical analysis: The study of statistical data on financial markets, economic indicators and behavioral trends of investors. This included analysis of time series of securities, market indices, volatility indicators, as well as data on the returns and risks of various types of assets.

Comparative analysis: Comparing and analyzing different approaches to assessing factors influencing investment decisions in different countries, regions, and industries. This helped to identify common trends and differences in approaches to investing in different contexts.

Mathematical methods of analysis: Applying statistical and econometric methods to assess the relationships between various variables and factors that influence investment decisions. This made it possible to identify statistically significant dependencies and assess the strength of each factor's influence on investment decision-making.

Peer reviews: Conduct consultations and discussions with experts in the field of finance and investment to identify their points of view and recommendations on factors influencing investment decisions. This made it possible to take into account multiple points of view and expert assessments in the study.

Case analysis: The study of specific cases of investment decisions in order to identify successful and unsuccessful strategies, as well as highlight key factors that influenced the investment results. This made it possible to draw lessons from past experience and apply them to the analysis of factors influencing future investment decisions.

Data systematization: Collection, processing and systematization of data on various factors influencing investment decision-making, using modern information technologies and analytical tools. This made it possible to create a database containing information about various aspects of the investment process and factors that may affect it.

Creating models: Develop economic and financial models to assess the impact of various factors on investment decisions and predict their results. This allowed us to conduct a more in-depth analysis of the relationships between different variables and assess their impact on the investment process.

These research methods allowed us to gain a systematic understanding of the factors influencing investment decision-making, and to identify their importance and role in the investment process.

#### **Results and discussion**

The results of the study allow us to identify several key factors that have a significant impact on the decision-making process about investing.

First, one of the main factors is economic stability. Investors prefer to invest in countries and regions with a stable economic situation and predictable development prospects. Instability in the economy can create risks for investment and reduce the interest of potential investors.

Secondly, the political situation also has a significant impact on the decision to invest. Political instability, corruption, and unpredictable legislation can deter investors and reduce the volume of investment in certain regions.

The third important factor is market competition. High competition in the market can reduce the expected return on investment and increase risks for investors. Therefore, the level of competition and the degree of market concentration play an important role in making investment decisions.

Another significant factor is the innovation potential. Investors pay attention to the availability of innovative technologies, research centers and a favorable innovation environment in the region. The presence of innovative potential can be an additional incentive for investment.

Overall, the results of the study confirm the importance of analyzing various factors when making investment decisions. Taking into account the economic, political, market and innovation environment allows investors to make informed and effective investment decisions, minimizing risks and maximizing the return on their investments.

An additional factor influencing investment decisions is tax policy. High tax rates and uncertainty in tax legislation can significantly increase costs for investors and reduce the attractiveness of the investment environment.

Another important aspect is the reputation of the business environment. Investors evaluate the business reputation of a country or region, taking into account factors such as the level of corruption, property protection, and compliance with the rule of law. A positive business reputation can attract investment, while a negative reputation can scare off potential investors.

It is also necessary to take into account social factors when making investment decisions. This includes the level of education and skills of the workforce, infrastructure, access to healthcare and public safety. A high level of social development can improve the business climate and help attract investment.

Finally, geopolitical risks can also have a significant impact on investment decisions. For example, military conflicts, terrorist threats, or geopolitical tensions can create instability and business risks.

In discussing these results, it is important to note that successful investing requires a comprehensive analysis of all these factors, as well as taking into account their interaction. A critical understanding and understanding of the impact of each of these factors will help investors make informed and strategic decisions, ensuring sustainable growth and development of their investment portfolios.

# **Conclusions**

An inference analysis of the factors that influence investment decisions confirms that successful investing requires taking into account many different aspects. First, economic factors, such as the stability of the macroeconomic environment, inflation indicators, and the level of interest rates, are of key importance to investors in determining their decisions on capital allocation. Second, political stability and the legislative environment also play a significant role, creating the basis for long-term investment strategies. Social and cultural factors, such as the level of education and skills of the workforce, as well as demographic trends, can also have a significant impact on investment decisions, determining the availability of labor resources and the potential market for goods and services.

Moreover, the reputation of the business environment and the geopolitical environment can create additional risks or opportunities for investors, influencing their investment decisions. However, it is important to note that all these factors are interrelated and can influence each other, creating complex dynamics that need to be considered when analyzing investment opportunities.

In general, understanding and evaluating all these factors, as well as their interrelationships, are key to making informed and strategic investment decisions. Investors should conduct a thorough analysis of risks and opportunities, taking into account both economic, social, political and geopolitical factors. Only such a comprehensive approach will allow them to minimize risks and achieve the desired results in their investment strategies.

In addition to the above factors, there are other aspects that should be considered when making investment decisions. For example, technological innovations and changes in the industrial landscape

can create both risks and opportunities for investors. Effective use of modern technologies can significantly increase the competitiveness of a business and attract additional investment. It is also important to take into account sectoral trends and market cyclicity, as certain industries may be more resilient or volatile depending on current conditions.

Particular attention should also be paid to the financial aspects of investing, including capital structure, financial planning, and tax implications. Effective financial management can significantly affect the results of investment projects and ensure their successful implementation.

In addition, the degree of risk and expected return are key parameters to consider when evaluating investment opportunities. Investors should strive to achieve an optimal balance between risk and return, based on their investment goals, financial situation and investment horizon.

Finally, it is important to note that making investment decisions is often a process involving elements of intuition, expertise, and data analysis. Investors should consider both qualitative and quantitative aspects in order to make informed and informed decisions that can provide them with a stable and profitable return on their investment.

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## ФАКТОРЫ, ВЛИЯЮЩИЕ НА ПРИНЯТИЕ РЕШЕНИЯ ОБ ИНВЕСТИРОВАНИИ

#### Аннотация

Принятие решения об инвестировании важный этап для инвесторов, предпринимателей и компаний, стремящихся оптимизировать свои инвестиционные портфели и достичь финансовых целей. В данной статье рассматриваются основные факторы, оказывающие влияние на процесс принятия решения об инвестировании. В частности, освещаются экономические, финансовые, политические и социальные аспекты, которые могут влиять на решение инвестировать средства в определенные активы или проекты. Кроме того, обсуждаются методы анализа и оценки рисков, связанных с инвестициями, а также стратегии

управления портфелем для минимизации потенциальных потерь и максимизации доходов. В конечном итоге, статья призвана помочь читателям лучше понять ключевые аспекты принятия решений об инвестировании и принять обоснованные инвестиционные решения с учетом современных экономических и финансовых условий.

Принятие решения об инвестировании является сложным процессом, который требует внимательного анализа множества факторов. Основные факторы, влияющие на принятие решения об инвестировании, могут быть разделены на несколько категорий.

Первым и, пожалуй, наиболее важным фактором является экономическая составляющая. Экономические показатели, такие как рост ВВП, уровень инфляции, безработицы, процентные ставки и т. д., имеют прямое влияние на инвестиционные решения. Например, высокий уровень инфляции может снизить реальную стоимость инвестиций, тогда как стабильный рост ВВП может создать благоприятную среду для инвестирования.

Финансовые факторы также играют важную роль. Это включает в себя оценку финансовых показателей компании или проекта, таких как доходность инвестиций, уровень долга, рентабельность и т. д. Инвесторы обычно стремятся выбирать инвестиции с высоким потенциалом доходности и низкими финансовыми рисками.

Политические факторы также могут оказать значительное влияние на инвестиционные решения. Нестабильность политической ситуации, изменения в законодательстве или политике правительства могут создать дополнительные риски для инвесторов.

Социальные факторы, такие как демография, образование, культура и общественное мнение, также могут влиять на принятие решений об инвестировании. Например, изменения в потребительских предпочтениях или поведенческих тенденциях могут создавать новые возможности для инвестиций в определенные отрасли или компании.

Важно отметить, что каждый инвестор имеет свои уникальные цели, предпочтения и уровень риска, которые также могут влиять на принятие инвестиционных решений. Тем не менее, понимание основных факторов, влияющих на инвестирование, является ключевым для принятия обоснованных и успешных инвестиционных решений.

*Ключевые слова:* Инвестирование, решение, факторы, экономические показатели, финансовые показатели, политическая ситуация, социальные аспекты, риски, демография, потребительские предпочтения.

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# ИНВЕСТИЦИЯЛАУ ТУРАЛЫ ШЕШІМ ҚАБЫЛДАУҒА ӘСЕР ЕТЕТІН ФАКТОРЛАР

#### Аңдатпа

Инвестициялау туралы шешім қабылдау инвестициялық портфельдерін оңтайландыруға және қаржылық мақсаттарға жетуге ұмтылатын инвесторлар, кәсіпкерлер және компаниялар үшін маңызды кезең болып табылады. Бұл мақалада инвестициялау туралы шешім қабылдау процесіне әсер ететін негізгі факторлар қарастырылады. Атап айтқанда, белгілі бір активтерге немесе жобаларға қаражат салу туралы шешімге әсер етуі мүмкін экономикалық, қаржылық, саяси және әлеуметтік аспектілер қамтылған. Сонымен қатар, инвестицияларға байланысты тәуекелдерді талдау және бағалау әдістері, сондай-ақ ықтимал шығындарды азайту және кірісті ұлғайту үшін портфельді басқару стратегиялары талқыланады. Сайып келгенде, мақала оқырмандарға инвестициялау туралы шешім қабылдаудың негізгі аспектілерін жақсырақ түсінуге және заманауи экономикалық және қаржылық жағдайларды ескере отырып, негізделген инвестициялық шешімдер қабылдауға көмектесуге арналған.

Инвестициялау туралы шешім қабылдау көптеген факторларды мұқият талдауды қажет ететін күрделі процесс. Инвестициялау туралы шешім қабылдауға әсер ететін негізгі факторларды бірнеше санатқа бөлуге болады. Бірінші және, мүмкін, ең маңызды факторэкономикалық компонент. ЖІӨ-нің өсуі, инфляция деңгейі, жұмыссыздық, пайыздық мөлшерлемелер және т.б. сияқты экономикалық көрсеткіштер инвестициялық шешімдерге тікелей әсер етеді. Мысалы, инфляцияның жоғары деңгейі инвестицияның нақты құнын төмендетуі мүмкін, ал ЖІӨ-нің тұрақты өсуі инвестициялауға қолайлы жағдай туғызуы мүмкін.

Саяси факторлар инвестициялық шешімдерге де айтарлықтай әсер етуі мүмкін. Саяси жағдайдың тұрақсыздығы, заңнамадағы немесе үкімет саясатындағы өзгерістер инвесторлар үшін қосымша тәуекелдер тудыруы мүмкін. Инвестициялау туралы шешім қабылдауға демография, білім, мәдениет және қоғамдық пікір сияқты әлеуметтік факторлар да әсер етуі мүмкін. Мысалы, тұтынушылардың қалауы немесе мінез-құлық тенденцияларындағы өзгерістер белгілі бір салаларға немесе компанияларға инвестициялау үшін жаңа мүмкіндіктер тудыруы мүмкін. Әрбір инвестордың инвестициялық шешімдер қабылдауға әсер етуі мүмкін өзіндік ерекше мақсаттары, қалауы және тәуекел деңгейі бар екенін ескеру маңызды. Дегенмен, инвестициялауға әсер ететін негізгі факторларды түсіну негізделген және табысты инвестициялық шешімдер қабылдаудың кілті болып табылады.

*Түйінді сөздер:* инвестициялау, шешім, факторлар, экономикалық көрсеткіштер, қаржылық көрсеткіштер, саяси жағдай, әлеуметтік аспектілер, тәуекелдер, демография, тұтынушылардың қалауы.

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# STRATEGIC APPROACHES TO CORPORATE GOVERNANCE: PROSPECTS FOR ENSURING ECONOMIC SECURITY

Abstract

Strategic approaches to corporate governance play a key role in ensuring the economic security of organizations in the modern business environment. This article provides an overview of strategic approaches to corporate governance and their prospects in the context of ensuring economic security.

Initially, the essence of corporate governance is considered as a management system within an organization aimed at achieving strategic goals and protecting the interests of all stakeholders. Then strategic approaches are analyzed, such as creating value for shareholders, stakeholder management, risk management and strategic planning, and their impact on the formation of economic security of the enterprise.

The article also examines the prospects for applying strategic approaches to corporate governance to ensure economic security. In particular, the possibilities of creating long-term value through effective asset and resource management, as well as strategic alignment of interests of all stakeholders of the organization are discussed. The importance of implementing a risk management system to minimize threats and maximize opportunities in today's dynamic environment is also emphasized.